PRODUCTS 4



Robert N. Miller Air Products and Chemicals, Inc. 29 April 2003

Air Products' future energy solutions

Air Products is a \$6 billion global company that supplies 50% of the merchant hydrogen market



- Demonstration leader 20 fueling stations
- Developing solutions for the H₂ economy
 sourcing, on-site generation, storage
- Global safety leader
 - Codes & standards team
 - KnowH₂owSM safety training
- Founding member of the National H₂
 Association



A Reliable Hydrogen Supply Infrastructure in Florida for over 35 years



Liquid Hydrogen Infrastructure Air Products Southeast

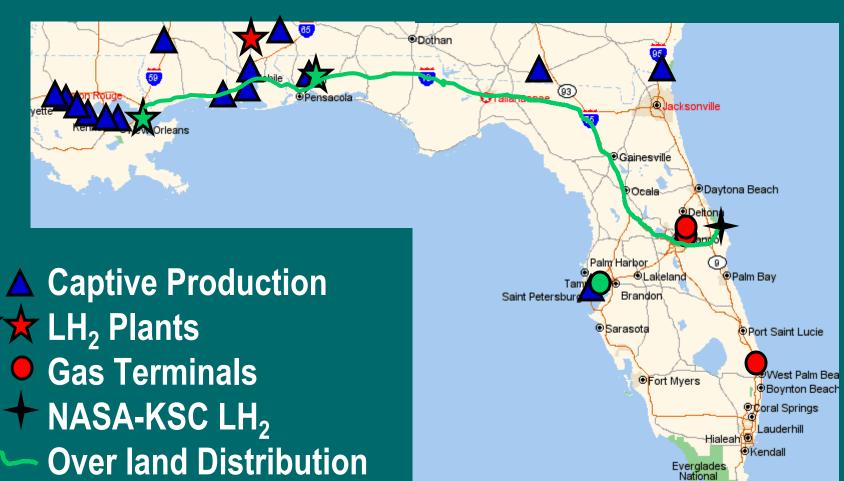
> 2 Production Sites: 50% of North American Capacity

Location	Feedstock	TPD	MMSCFD
New Orleans, LA (2)	Natural Gas	74	28
Pace, FL	Natural Gas	32	<u>12</u>
		106	40

- ➤ Delivery by tankers Up to 3,300 kg (~6,500 vehicles)
- Up to 9 tankers per day (1 every 30 min. nationwide)
- Driven safely over 11,000,000 miles per year
- > 106 TPD = 96K kg = 25,000 fills = 100,000 vehicles in service



Southeastern U.S. Hydrogen Infrastructure



Data Source: DOE NREL



Hydrogen fuel station experience











Hydrogen Fuel Stations in the Early Years

Hydrogen Fuel Station

- Sized for delivery of 2, 20, 200 or 2000 kg/day servicing 4, 40, 400 or 4000 vehicles.
- Consists of fuel source, compression, storage & dispenser.
- Hydrogen Generation by SMR or Electrolysis

Hydrogen Fueler

- Self contained portable fueling center
- 150 kg capacity with > 80% utilization for fueling up to 200 vehicles in service
- Meets all codes & standards for transport, dispensing and storage of hydrogen fuel
- Complete refill and transport services



Hydrogen fueler

- Totally self-contained
- No site installation
- High reliability
- Zero emissions





PRODUCTS 4-

Fueling a cleaner future

Hydrogen.



Infrastructure overview

Today

PATHWAY?

Hydrocarbon sourced infrastructure exists

- Global production: 45 billion kg/yr
- Industrial applications: chemicals, metals, electronics, space
- 95% of H₂used captively



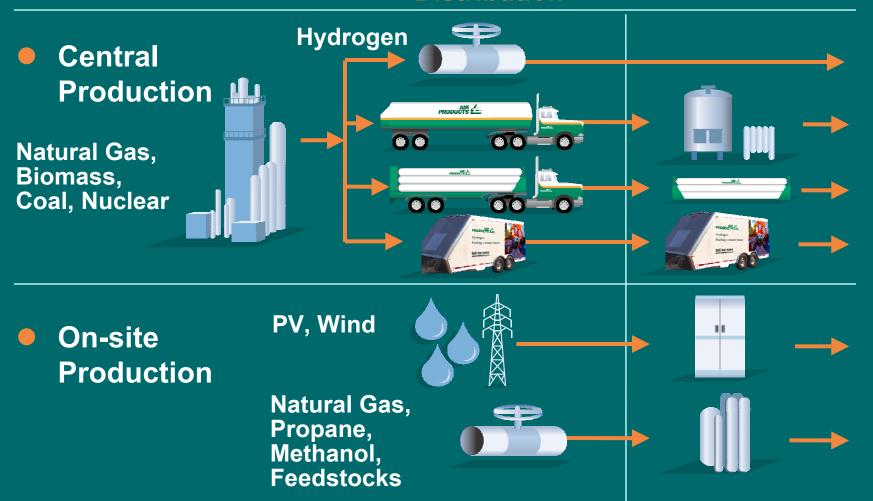
Renewable sourced H₂ for transportation and energy storage for power generation



Hydrogen sourcing - transportation

Distribution

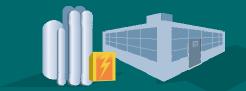
Fuel Station



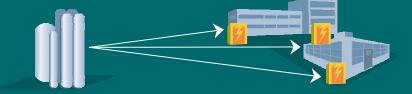
Hydrogen sourcing - power generation

Packaged delivery

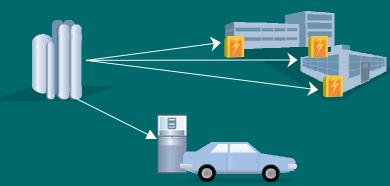
On-site production integrated reformer



Power park



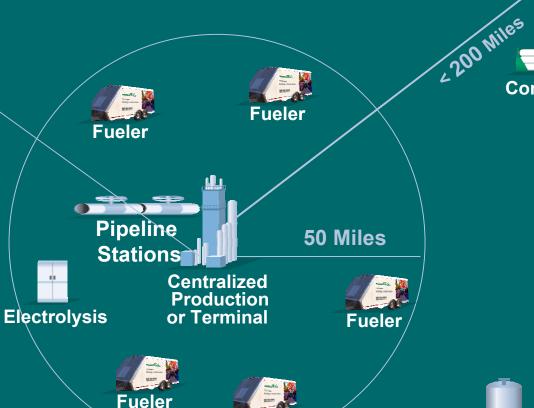
Energy station





Early deployment near existing hydrogen infrastructure

200 miles



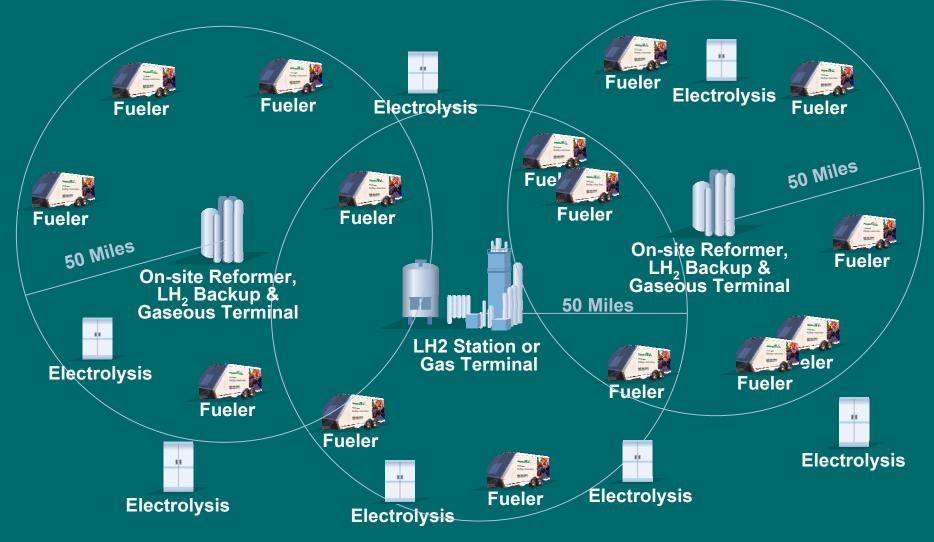
Fueler





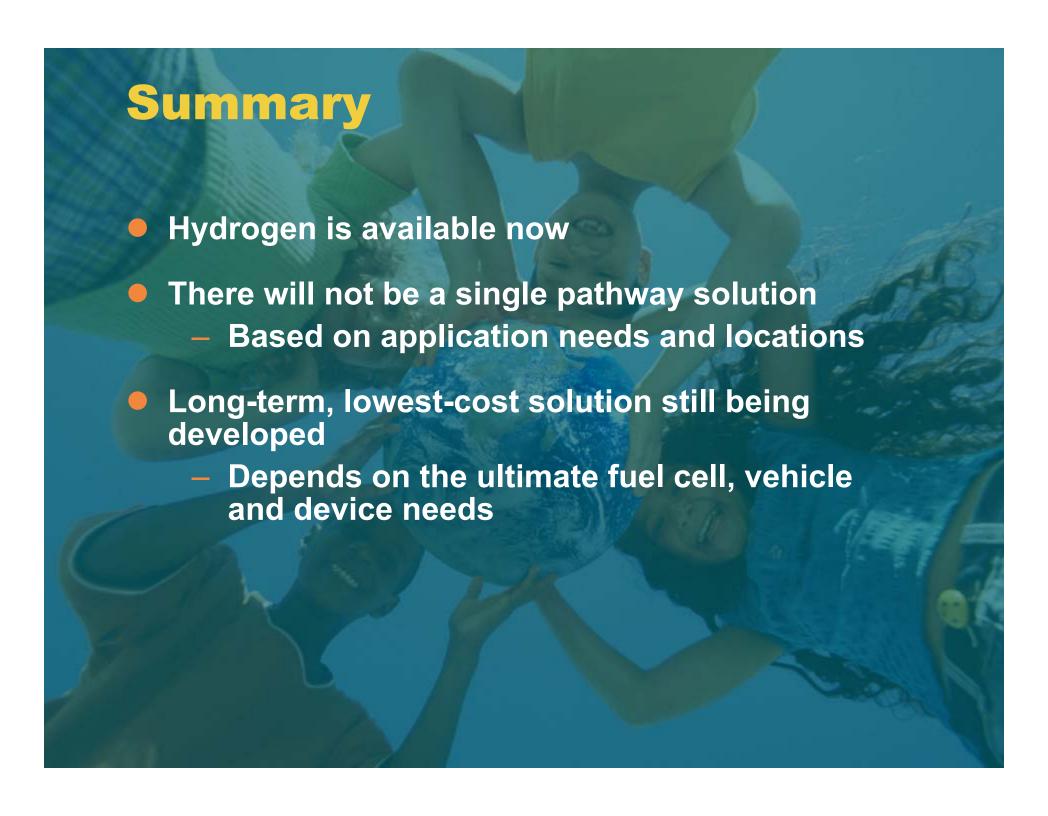
Compressed H₂

Deployment beyond existing hydrogen infrastructure



Requirements for infrastructure success

- Need to develop vehicles and fuel together
 - Capital utilization critical for payback
- Must achieve competitive system cost early (both fuel and fuel cell)
- High reliability fueling essential for fleets and backup/critical power generation
- On-site generation/fueling with off-site/fast fill capability
 - Off-site availability for market penetration of fleet vehicles and to build start of retail infrastructure
- Easy, low-cost expansion beyond demonstrations



Thank you

tell me more www.airproducts.com/H2energy